

Full clinic audit

All 9 reports plus a 30-minute readout with Dr. Sparman. 35% off.

Prepared for Westfield Family Medicine 4 providers - Family medicine	Report ID CIQ-2024-1184 March 14, 2024	Reviewed by Anthonette Sparman, MD Founder, ClinicIQ
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SAMPLE REPORT. Names, numbers, and findings are illustrative. Your delivered report is built from your own intake responses and benchmarked against your specialty + region.

EXECUTIVE SUMMARY

An 80-page dossier with a prioritized 12-month plan, a 30-min strategy call, and a complete view of every revenue lever in your practice.

The analysis below benchmarks your practice against peers in your specialty and region and quantifies the dollar impact of each opportunity. Findings are ranked by net contribution, then by time-to-launch. Every dollar figure carries a methodology citation in the appendix.

KEY FINDINGS

Dimension	Score vs. peers	Top lever
Revenue per provider	62 / 100	Add CCM + injections
Payer mix	54 / 100	Renegotiate BCBS
Care management	28 / 100	Launch CCM in 45d
Billing accuracy	71 / 100	G2212, 99439 gaps
Staff utilization	63 / 100	NP scope expansion
Service-line expansion	48 / 100	1 in-house procedure
Capital efficiency	70 / 100	Defer equipment
Composite	57 / 100	Bottom of top-third

IN YOUR DELIVERED REPORT

- All 9 individual diagnostic reports, bound as one ~72-page dossier with cross-references
- Assumes: Each report uses the same methodology as the \$49 standalone version — nothing watered down, nothing duplicated.*

- Integrated executive summary (3 pages) covering all 9 dimensions with the top 5 priorities

Assumes: Top 5 ranked on \$ impact × time-to-cash × execution risk; reconciled so plays don't compete for the same staff hours.

- 12-month strategic roadmap with quarter-by-quarter sequenced actions + \$ targets

Assumes: Q-by-Q targets are cumulative ranges (low / expected); assumes you can free ~5 hrs/week of owner attention for execution.

- 30-minute live readout call with Anthonette Sparman, MD (recorded, you keep the file)

Assumes: Scheduled within 5 business days of dossier delivery; covers the roadmap, your top questions, and your first-30-days plan.

- Single unified intake (60–75 min, save and resume) — answer once, every report runs on shared inputs

Assumes: Most owners complete the intake across 2–3 sittings; numbers reconcile across all 9 reports automatically.

- Full dossier + roadmap + call delivered within 5 business days

Assumes: Longer than the 24–48 hr SLAs because the integrated synthesis + Dr. Sparman's personal review of the full dossier takes real time.

METHODOLOGY & SOURCES

1. All 10 reports run against a shared intake and shared assumptions — no contradictions between findings.
2. The integrated roadmap reconciles trade-offs (e.g., a coding fix vs. a new service launch competing for the same staff hours).
3. The 30-minute call with Dr. Sparman covers the roadmap, your top questions, and what to do in the first 30 days.

Benchmarks: MGMA DataDive 2023, CMS Physician Fee Schedule (current year), regional peer panel (n=42). All recovery estimates are directional and intentionally conservative.

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Physician-reviewed - Anthonette Sparman, MD. This report is advisory and does not constitute legal, billing-compliance, or investment advice. Recovery estimates assume your reported volume and payer mix; actual results vary by execution.